MM.

What is your current Success Score?

1.	Doy	you know	your niche?	- You must	"know."	Don't guess	;)
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- ☐ Do you know **who** wants to buy your art?
- ☐ Do you know **why** they want to buy your art?
- Do you know **where** to find more people just like them?
 - □ no
 - ☐ yes to who, why, and where above = 1 point

2. Do you have a productive sales referral strategy? *

- ☐ no
- \Box yes = 1 point

3. Did you make a profit from the sale of your art in 2019?

- ☐ no
- \Box yes = 1 point

- □ 1-7
- \Box 8 10 = 1 point

5. On a scale of 1-10, how confident do you feel about your art sales results?

- **□** 1-7
- \Box 8 10 = 1 point

6. Do you have a current written plan to sell your art that you feel confident in?

- ☐ no
- \Box yes = 1 point

7. Do you have other successful independent artists in your support network?

- □ no
- \Box yes = 1 point



^{*} Referrals sales generate 80% mores sales where you keep 100% of the money.