

## Making Art Making Money<sub>®</sub>

We are not showing art. We are selling art.

We're not dreaming of successful art careers. We are building profitable businesses.

We aren't hoping to be discovered. We take full responsibility for our successes.

We don't care about art critics. **We care about our customers.** 

We do not donate or discount our art. We create more value, and we get paid.

We don't enter art contests or juried shows. **We celebrate our niche.** 

We don't use pushy sales tactics. **We inspire.** 

We don't compete with other artists. **We create unique value.** 

We're not selling goods or services. **Our product is emotion.** 

We aren't trying to sell ourselves. We serve missions greater than ourselves.